

Marketing, BBA 2022-2023 Catalog

2nd Floor Lanier Hall 478-445-2361 advising@gcsu.edu

The recommended four-year plan is designed to provide a blueprint for students to complete their degrees within four years. These plans include the recommended sequences of courses. Individual plans will vary based on previously earned credit such as Dual Enrollment and AP credit as well as student's academic goals. Students will work with an Academic Advisor to develop a more individualized plan to complete their degree.

The GC Journeys Program will transform your way of thinking and experiencing college. By participating in five inside and outside the classroom transformative experiences during your time at Georgia College, you will step outside of your usual surroundings, gain authentic experiences, solve problems, become a leader, participate in real-world settings and put ideas into action.

All students will complete the First-Year Experience, Career Planning Milestones, and a Capstone course in your major. Students will choose two additional experiences from: Intensive Leadership Experiences, Mentored Undergraduate Research, Community-Based Engaged Learning, Internships, and Study Abroad/Study Away.

This recommended Four-Year Plan is applicable to students admitted during the 2022-2023 academic year.

Total Credits Required: 120 credits

Required GPA for Graduation: 2.0 institutional

Courses requiring a C or better are denoted with an asterisk (*). Courses that require a grade of C or better as a pre-requisite to another course are denoted with a double asterisk (**).

Legend is available on the last page of this document.

				Y	ear 1				
	Fall					Spring			
Course	Title	Hours	Area	✓	Course	Title	Hours	Area	✓
BIDS 1705	First-Year Seminar	1	FYE		ENGL 1102**	English Composition II (pre-req to BCOM 2285)	3	Α	
ENGL 1101**	English Composition I (pre-reg to ENGL 1102)	3	Α		ECON 2105	Principles of Macroeconomics	3	F	
ECON 2106**	Principles of Microeconomics (pre-req to MKTG 3161 and FINC 3131)	3	F		CBIS 2220**	Principles of Info Systems (pre-req/co-req to MGMT 3101)	3	F	
GC1Y 1000	Critical Thinking	3	В		Area C2	Fine Arts of Choice	3	С	
CSCI 1000	Intro to Computers (pre-req to CBIS 2220)	3	F		Area E	Social Science Choice I	3	E	
Area A Math**	Math (student's choice) (pre-reg to MATH 1401)	3	D						
	Semester Hours	16				Semester Hours	15		
Summer	Take a break this summer to re-energize and	d reflect o	n your fi	irst ye	ear at Georgia C	College.			
Notes:	Area A and GC1Y 1000 must be completed First-Year Seminar does not count toward 12				raduation.				
				Υ	ear 2				
	Fall					Spring			
Course	Title	Hours	Area	✓	Course	Title	Hours	Area	✓
ACCT 2101**	Accounting Principles I (pre-reg to ACCT 2102)	3	F		ACCT 2102**	Accounting Principles II (pre-reg to FINC 3131)	3	F	
Math 1/101**	Flementary Statistics	3	n		MKTC 3161**	Principles of Marketing	3	RRΔ	

	Semester Hours	14			Semester Hours	16		
Area D	CSCI 1200 or GEOG 2100	1	D	Area D	Science with Lab	4	D	
Area E	Social Science Choice II	3	Е	Area C	Humanities & Ethics of Choice	3	С	
GC2Y 2000	Global Perspectives	4	В		Business Comm and Reports (pre-req to MGMT 3141)	3	F	
	(pre-req to MGMT 3101)				(pre-req to 3000/4000 level MKTG courses)		25/1	
Math 1401**	Elementary Statistics	3	D	MKTG 3161**	Principles of Marketing	3	BBA	
	(pre-req to ACCT 2102)				(pre-req to FINC 3131)			
ACCT ZIUT	Accounting Finiciples i	3	F	ACC1 2102	Accounting Finiciples ii	3	F	

Notes: GC2Y 2000 must be taken between 30-59 earned hours.

MKTG 3161 is a pre-req for all 3000/4000 level marketing courses

Build or enhance your Leadership skills: Explore our Leadership Programs or get involved with a RSO (Registered Student Organization).

				Y	ear 3				
	Fall					Spring			
Course	Title	Hours	Area	✓	Course	Title	Hours	Area	✓
MGMT 3141**	Principles of Management (pre-req to non-quantitative MGMT courses and MGMT 4195)	3	BBA		FINC 3131**	Business Finance I (pre-req to MGMT 4195)	3	BBA	
MGMT 3101**	Applied Business Statistics (pre-req to MGMT 3165 and MKTG 4161)	3	BBA		MKTG 4161**	Marketing Research (pre-req to MKTG 4198)	3	Major	
MKTG 3162**	Consumer Behavior (pre-req to MKTG 4198)	3	Major		LENB 3135	Legal Environment of Business	3	BBA	
BUAD 2172	Business Ethics	3	BBA		MKTG Elec*	MKTG Elec 3000/4000 level (MKTG 3170 can be taken to satisfy a Sales Concentration course and MKTG elective)	3	Major	
Area E	Social Science Choice III	3	Е		General Elec	Any 1000/4000 level elective (course can satisfy a minor, or concentration requirement)	3	Elec	
	Semester Hours	15				Semester Hours	15		
Summer	MKTG 4605: Internship (not mandatory but stror	ngly enco	uraged)	or Stu	udy Abroad.				
Notes:	otes: Students are encouraged to choose a concentration of Sales, Logistics & Transportation, and/or Human Resource Management. Courses used to satisfy concentrations can also be used to satisfy major elective requirements. See catalog for specific coursework needed for concentrations.								
	2022 2022 Catalog		DDA Ma	المماس	na Poquiromonto				

2022-2023 Catalog

BBA Marketing Requirements

				Υ	ear 4					
	Fall				Spring					
Course	Title	Hours	Area	✓	Course	Title	Hours	Area	✓	
MGMT 3165**	Operations & Sup Chain Mgmt (pre-req to MGMT 4195)	3	BBA		MGMT 4195	Strategic Management	3	BBA		
MKTG 4166**	Adverstising and Comm (pre-req to MKTG 4198)	3	Major		MKTG 4198*	Strategic Marketing	3	Major		
Int'L Bus Elec	MKTG 4175 (recommended)	3	BBA		Bus Elec*	Any 3000/4000 level Bus elective (courses can be used to satisfy concentration and Bus elective requirements)	3	Major		
MKTG Elec*	MKTG Elec 3000/4000 level (MKTG 4164 can be used to satisfy Sales concentration and MKTG elective)	3	Major		General Elec	Any 1000/4000 level elective (course can satisfy a minor or concentration requirement)	3	Elec		
Bus Elec*	Any 3000/4000 lev Bus elective (courses can be used to satisfy concentration and Bus elective requirements)	3	Major		General Elec	Any 1000/4000 level elective (course can satisfy a minor or concentration requirement)	3	Elec		
	Semester Hours	15				Semester Hours	15			
Notes:	Register for your Senior Exit Exam during the sen	nester yo	u take N	IGM1	Г 41 <u>95.</u>	·				

	Legend
Area	This section of the plan references the area of the curriculum the course fulfills.
Α	Core Area A: Communication and Quantitative Skills
В	Core Area B: Institutional Options
С	Core Area C: Humanities and Fine Arts
D	Core Area D: Science, Technology, and Math
E	Core Area E: Social Sciences
F	Core Area F: Major Directed Core
Major	Major Required Course
BBA	Business CORE
Elective	Course(s) a student selects. Hours are needed to meet overall graduation hours. Number of electives varies per major. Electives can be used towards
(Elec)	GC Journeys, minors, concentrations, certificates, professional/graduate school pre-requisites or to take courses of interest.
*	Requires a grade of C or better
**	Requires a grade of C or better as a pre-reg to another course